

Your alternative to the big pension structures

Word from the Chairman

A new chapter has opened for Copré: I have pleasure in extending a warm welcome to our new Director, Mr. Marçal Decoppet.

After sound professional training, Mr. Decoppet's career so far has included working as manager of the providence fund of the Edipresse Group, and later as director of the CIEPP, where he successfully contributed to its development. Marçal Decoppet joined Copré on 8 April 2010, and we are certain that he will succeed in promoting the future development of our Foundation.

On behalf of the Board of Trustees of the Foundation, I wish to sincerely thank Mr. Pierre Michel, who will be relinquishing his involvement in the day-to-day affairs of Copré in order to devote himself fully to his new activities, after our forthcoming General Assembly. It is worth recalling that he is the last member of the Board of Trustees which, in 1997, chose to enable Copré to become an independent Foundation. Pierre Michel has not only contributed to the development of our

Foundation, but he has also worked in favour of the «2nd pillar» and PME (small and medium-sized businesses). Confirmation of the above can be found in articles that he wrote (see «www.copre.ch»), particularly in the context of the recent popular vote on the lowering of the conversion rate. We are happy to be able to continue to rely on his expertise within our Foundation's Board of Trustees.

For some time now, your Board has been looking into the question of the Foundation's future strategic development. In parallel with the numerous debates appearing on the front pages of our press since the beginning of the year, certain members of the Board believe that it would be beneficial for us all to join forces and thereby strengthen our ability to confront any future challenges. The following article, presenting our plans for the future, will give you more details on this process, and we hope you will find it of interest.

Christina Rancic



While everyone knows that «what is well conceived is clearly expressed», they also know that what is not well conceived is very difficult to express clearly. Copré wishes to be both a simple structure that functions in a way people can easily understand, and also a structure that is large enough to influence the environ-

ment of providence funds in this same direction. This is one of the reasons - in addition to creating economies of scale - why Copré wishes to grow; that is the double challenge we are facing. There is no doubt that control of management and administration costs, accompanied by sound management of assets and

Reorganisation of the Investment Committee

During 2009, Mario Izzo joined the Board of Trustees of the Foundation. On 1st January 2010, he took over interim responsibility as Chairman of this committee, since the post had become vacant following the expiry of Pierre Michel's term in this function, decided by mutual agreement with the Board of Trustees with effect from 31 December 2009.

It is expected that this interim arrangement will terminate at the next General Assembly of 15 June, as Jacques Grivel, a member of the committee for several years, was in line to take over this responsibility. Pierre Michel, a member of the committee since 1996 and its chairman from 2006 to 2009, has been participating in committee meetings since 1 January 2010 in his capacity as a director, but without the right to vote. From 16 June he will be replaced in this context by Mr. Marçal Decoppet, the new Director.

Cristofer Gelli, former member of the Board of Trustees from 2002 to

2004 and a member of the Investment Committee from 1998 until now, has presented his resignation with effect from the next General Assembly. A former chairman of the committee, Cristofer Gelli always displayed great professionalism in the discussions and great concern with respect to the consequences of the choices made. The Board wishes to express to him here its sincere thanks for his important contribution to management decisions. The committee is currently reviewing several candidacies to replace him.

Pierre Michel



Future development and competitiveness

The recent debate on conversion rates has shown that it is easier to explain a complicated situation in simplistic rather than simple terms.

liabilities, will be the key to our competitiveness and thus to the maintenance of a conversion rate of 7%. To this end we are today continuing with our discussions and contacts towards a grouping of providence and pension institutions, both with respect to legal entities and to certain targeted activities. We are also working

both on ways to develop commercially and on the structure and types of investment. All reasonable options will be considered.

Christina Rancic

Message from the Board of Trustees of the Foundation

The 2009 financial year was generous in a number of respects. It enabled us to avoid a global economic catastrophe, brought brighter markets and allowed us to raise our degree of cover to a point of equilibrium while making it possible to improve (a little) the rate of remuneration on occupational pension savings. Who at the beginning of 2009 would have bet on such a scenario ?

The results of the management of the assets - the subject of a separate article below - allowed the degree of cover to go up to 100%, despite the creation of a new reserve for risk fluctuations, amortisation on the newly

acquired buildings of La Levratte, and the improvement in the savings rate of a quarter percent to 2.25%.

The vote in March on conversion rates had a significant impact. It also affected the industry, which

now has no other choice than to react to the reprimand handed out by the voters. Copré has well understood the message, and has taken clear measures to improve the transparency of its operations and strengthen its

competitiveness so as to be able to achieve, for as long as possible, results that allow it to maintain its conversion rate at 7% (without splitting).

Christina Tournier



Management Results 2009

After a very difficult year in 2008, ending with a decrease of about 12% in the performance of the assets under management, the year 2009 ended with an increase of about 10.6%. This good news enables us to present a cover rate slightly above 100%, and above all to remunerate holdings in the pension fund at 2.25%, i.e. a quarter percent higher than the legal minimum rate.

The property portfolio, representing 47.2% of the total assets at the end of 2009, produced a net revenue of 5%. At the end of 2009, the amount of the real estate assets was calculated by updating the rental market dynamics at the rate of 6.5%. The capital invested in real estate, which represents about 28.3% of the assets invested, yielded 6.5%.

These results may give the impression that managing the bank assets was an easy task

during this past financial period. This is far from being the case. The very strong recovery of the markets from March onwards, after the first two very difficult months, came as a surprise to many, and few asset managers can claim to have imagined that this movement, as abrupt as it was strong, would not be just a flash in the pan.

During the first three months of 2010, the performance of the assets managed is 2.02% (non-

audited). The improvement in the global economy encourages hopes for a positive result for the whole of the year 2010. One can also mention the change of reference index for the global management performance decided by the Investment Committee with effect from 1st January 2010. It is now the LPP25. For the managers of movable assets (gérants mobiliers), it remains the LPP40 and for real estate the SWX Immo-fond. The discussions prior to this

decision considered in particular the inconvenience inherent in the volatility of the SWX Immo-fond index which progressed by 19.61% in 2009. Representing 30% of the overall index we use, it deviated excessively from the real volatility of the value of our buildings.

Pierre Michel

General Assembly: 15 June 2010 at 10:30 a.m.

CICG, 9-11, rue de Varembe, 1202 Geneva.

The Assembly will be preceded by an optional information event at 9 a.m.



Members of the Board of Trustees

REPRESENTATIVES OF THE INSURED : Pierre E. Michel, Foundation Manager. Michèle Perroud, Accounting and administration. Mario Izzo, portfolio management.

REPRESENTATIVES OF THE AFFILIATED COMPANIES : Christina Rancic, Chairwoman - brokerage & insurance consultancy.

Robert Fiechter, Vice-Chairman - Attorney. Jacques Grivel, Director of an institutional management company.

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